

Message Text

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PAGE 01 STATE 199333

10

ORIGIN XMB-04

INFO OCT-01 ARA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 OPIC-06 SP-02

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XMB: DEGIANTURCO

EB/IFD: FTHOMAS

ARA/BR: TSHUGART (INFO)

----- 021049

R 212121Z AUG 75

FM SECSTATE WASHDC

TO AMCONSUL SAO PAULO

INFO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

UNCLAS STATE 199333

E.O. 11652: N/A

TAGS: BPRO

SUBJ: FCIA CREDIT INSURANCE REQUEST FOR SALE OF GENERAL MOTORS 3 & 4
CYLINDER DIESEL ENGINES TO CIA. BRASILEIRA DE TRATORES.

1. EXIMBANK HAS REQUEST FOR CREDIT INSURANCE TO COVER \$8,700,000 SALE
OF GENRAL MOTORS 3 & 4 CYLINDER DIESEL ENGINES BY NATIONAL BANK OF
DETROIT TO CIA. BRASILEIRA DE TRACTORES, RODOVIA SP-18, KM. 249,
13560 SAN CARLOS, SAO PAULO, ON 361-DAY TERMS.

2. EXPORTER ADVISES ENGINES WOULD BE INSTALLED IN TRACTORS TO
BE USED IN NEW POLO CENTRO PROJECT. TERMS OF 361 RATHER THAN USUAL
180 DAYS ARE REQUESTED TO ALLOW FOR DUTY-FREE IMPORT OF ENGINES. CAN
EMBASSY PROVIDE DETAILS ON POLO CENTRO PROJECT & CONFIRM NEED FOR
361-DAY TERMS?

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PAGE 02 STATE 199333

3. BUYER'S FINANCIAL STATEMENTS FOR EACH OF THREE YEARS ENDED 12/31/7

4

WERE AUDITED BY C. HILARIO S/C - CONTADORES AUDITORES. CAN EMBASSY CO
M-
MENT ON PROFESSIONAL REPUTATION OF THIS FIRM?

4. ADVISE WHETHER AMCONGEN HAS ANY KNOWLEDGE OR COMMENTS REGARDING TH
IS
SALE OF PERCEIVES POLITICAL OR OTHER REASONS EXIMBANK SHOULD NOT (REP
EAT
NOT) CONSIDER REQUEST.
MAW

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Margaret P. Grafeld
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